



GraceWorks TODAY

HOPE *for* TOMORROW

IMPACT REPORT 2022-2023



A MESSAGE FROM THE CEO

AN AMAZING YEAR!

I admit I am challenged as to how to recap the amazing year GraceWorks had bringing hope for tomorrow to so many of our Neighbors. If you will indulge me, I think the best way for me to tell all that happened in our July 2022/June 2023 fiscal year, is to begin with how the year ended.

As June came to a close, we were calling ourselves “the little food pantry that could” as we marveled at the 10,000 carts of food distributed from the food pantry alone. Stephanie, a single mom, who received a cart of food, tells of the difference that single cart made to her and her family. Please scan the QR code on page 2 to hear her testimony of hope in her own words.

An additional 2,000 additional food carts of hope were distributed at the Mobile Food Pantry this past year.

Overall Neighbor Services ministered to 14,747 through our Food, Shelter and Support programs which is 1,230 more than the Neighbors we served last year. This is the impact of your support. None of this could happen without you!

Joining you in bringing hope to our Neighbors were the nearly 600 guests attending the GraceWorks annual dinner, who along with the two presenting sponsors Gresham Smith and ATMOS and 12 other sponsors and 45 table hosts who helped raised \$400,000 to support our food, shelter, and support programs.

As I continue to recap the fiscal year, I have to mention the 570 families who received toys and gifts at The Manger. Families registering for The Manger could also sign up to receive a holiday food box. Thanks to the partnership of compassionate churches whose congregations provided 800 holiday food boxes that they then delivered to our needy Neighbors throughout the county.

The GraceWorks staff increased to 55 and our board is now 22 strong. We are seeing a deeper engagement of our volunteers.

God gave us beautiful weather for the Turkey Trot where our community signed up then showed up 3,000 strong to run the 5K, 10K or 1K kids fun run to enable GraceWorks to serve generously as we headed into the holiday season. Their registration dollars were also part of the hope we were able to offer to our Neighbors.

Golf Fore was another success with our dedicated golfers raising over \$179,00 They were so excited about the Golf Outing that there is even an official poem written about the event. I love these cheerful givers

who are so eager to be a tangible part of the GraceWorks mission.

The GraceWorks staff increased to 55 and our board is now 22 strong. We are seeing a deeper engagement of our volunteers and have even opened a new Volunteer Center on site to welcome them in, (you must come see it if you haven't already. In fact, I would love to give you a complete tour of GraceWorks if you haven't had one recently!). We are also seeing more Thrift Store shoppers and more in-kind donors to the Thrift Store. Your generosity has brought in **\$1,526,447.10** of which 88% goes to our Food, Shelter and Support programs! Yay!!!

So, as I said, it has been an amazing year. Although I presented the highlights of the year, I trust you know that it has not been without its ups and downs. But all in all, I can say I am grateful for the many ways you have allowed God to use you to bring hope to those we who need it most.

Thank you for your ongoing prayers, volunteering, participation, donating and financial support. I look forward to another great year in 2024.

With Gratitude and Blessings!



Valencia
VALENCIA A. BRECKENRIDGE
CEO, GraceWorks Ministries



THE GRACEWORKS MINISTRIES

FOOD PROGRAM

"I have never
seen so much
food in one cart"

STEPHANIE



WE SERVED A RECORD

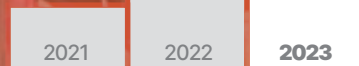
10,138

CARTS OF FOOD WORTH

\$4,308,650

from the GraceWorks
Food Pantry

of carts



15,860

FUEL BAGS

for students who qualify for the free/
reduced lunch program at school to take
home and have food over the weekend.

53,800

CLASSROOM SNACKS

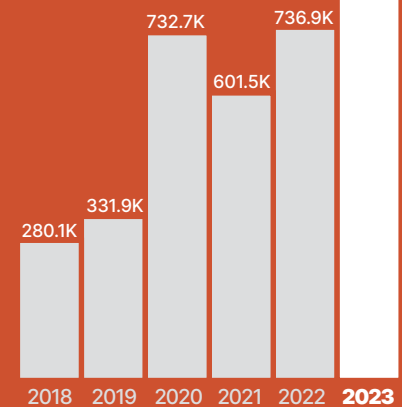
for students who qualify for the free/reduced
lunch program to have snacks in the classroom.

738

 CHRISTMAS
BASKETS SERVED

POUNDS OF FOOD
DISTRIBUTED

1,092,070



12,556

INDIVIDUALS FROM
3,455 HOUSEHOLDS
SERVED

WE CONDUCTED

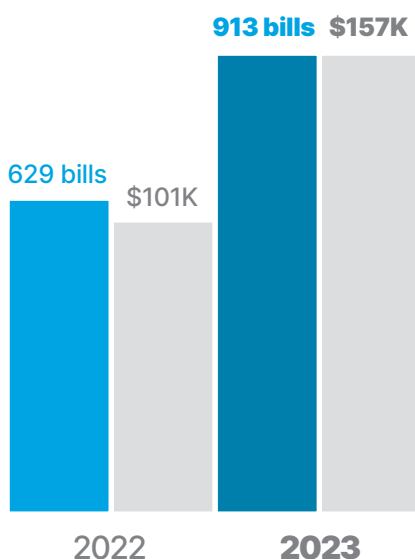
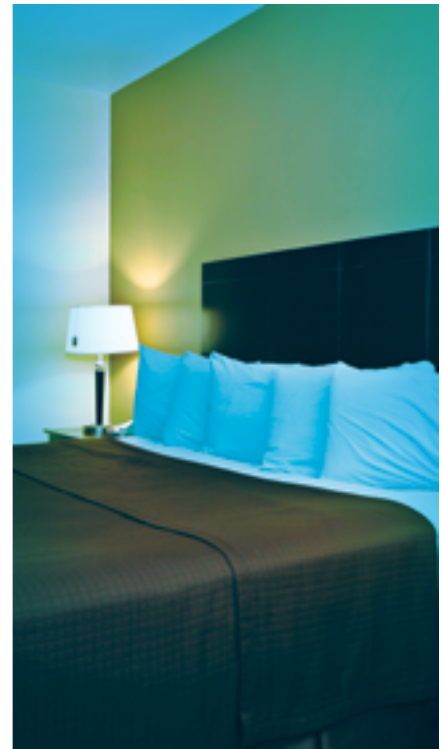
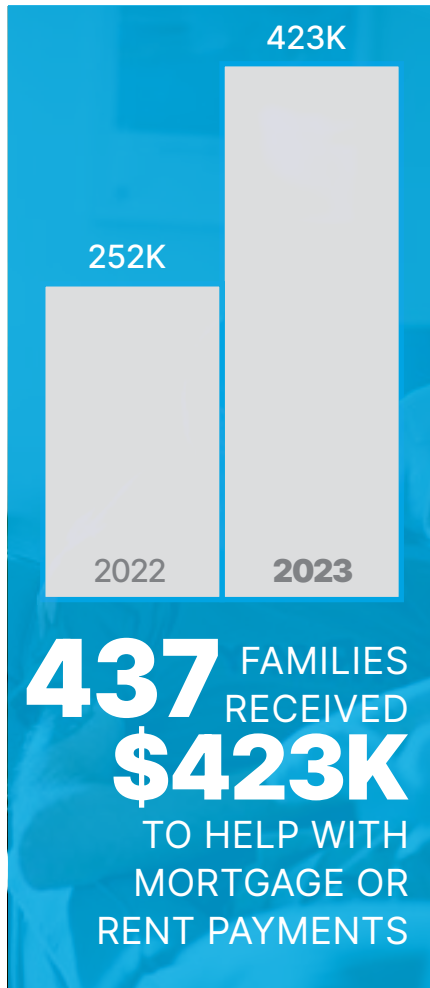
24

 MOBILE FOOD
PANTRIES
EXPERIENCES



THE GRACEWORKS MINISTRIES

SHELTER PROGRAM



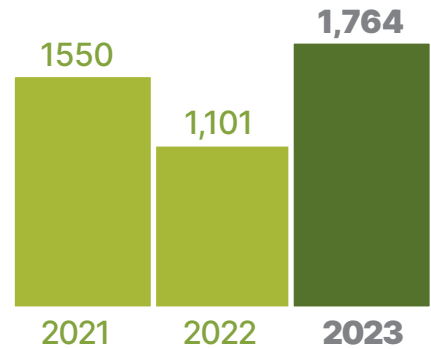
913 UTILITY BILLS ALLEVIATED BY
\$157K OF SUPPORT





THE GRACEWORKS MINISTRIES

SUPPORT PROGRAM



1,764
CHILDREN RECEIVED
8,820
GIFTS AT
THE MANGER

231
FAMILIES RECEIVED
\$16K
SPENT ON
TRANSPORTATION



212 THRIFT STORE
VOUCHERS
FOR FAMILIES TOTALLING
\$30K



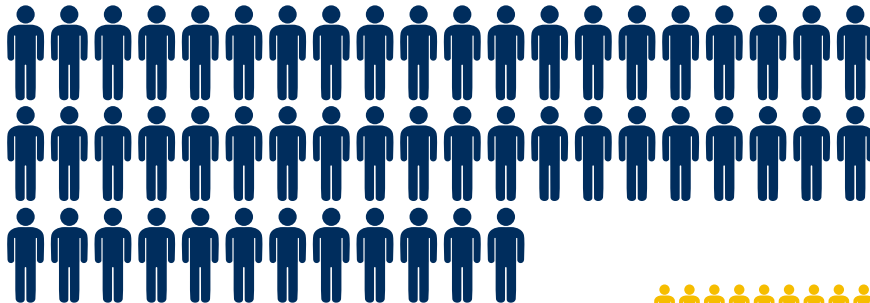
39 FAMILIES
RECEIVED
\$9,373
IN NEWBORN
SUPPLIES THROUGH
THE OUR LITTLE
ANGELS PROGRAM



LAST YEAR, WITH YOUR SUPPORT, WE SERVED
14,747 NEIGHBORS

WHAT NEIGHBOR SERVING NEIGHBOR LOOKS LIKE...  = 500

LAST YEAR OVER
26,000 PEOPLE
MADE IN-KIND
DONATIONS



OVER 67,000 PEOPLE
SHOPPED IN THE
THRIFT STORE



OVER 11,450 PEOPLE
VOLUNTEERED
THEIR TIME



OVER 4,670 PEOPLE
GAVE MONETARY
DONATIONS



TO HELP THE 55
GRACEWORKS
STAFF MEMBERS



**So, to all
of you—Donors,
Shoppers, Volunteers,
and Partners...
We could not do
this without you!
Thank you!**

COMMUNITY RECOGNITION



SECOND PLACE:

Best Local Merchant—Thrift Store

WINNER:

Best fundraising/charity
for the Turkey Trot



BEST NON-PROFIT AGENCY

BEST EMPLOYER

BEST THRIFT/CONSIGNMENT STORE

BEST CHARITY EVENT: Turkey Trot

BEST VIRTUAL EVENT: Turkey Trot



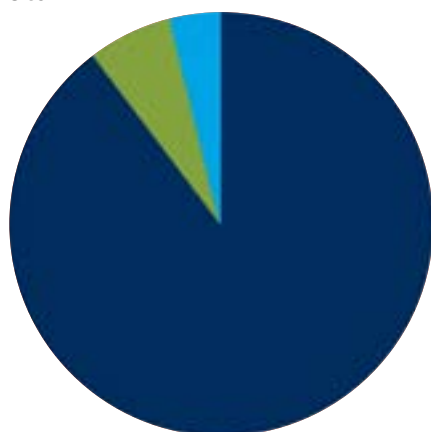
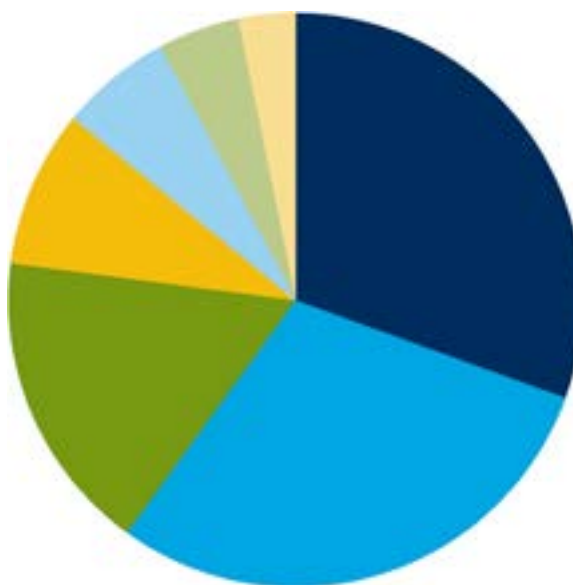
GraceWorks is a partner of Second Harvest
Food Bank of Middle Tennessee, United Way
of Greater Nashville & a member of Williamson, Inc.



A LOOK AT THE NUMBERS

2022/2023 INCOME

Store	31%	\$1,526,447
Individual	29%	1,472,928
Events	17%	854,575
Grants	9%	442,895
Church	6%	313,203
Business	5%	228,347
Other (Investment activity)	3%	162,104
Subtotal		\$5,000,499
IN-Kind Income		6,964,849
Total		\$11,965,348



2022/2023 EXPENSES

Programs	90%	\$10,725,475
Fundraising	6%	772,544
Administration	4%	457,885
Total Expenses		\$11,955,904

2023-2024 BOARD MEMBERS

Rodney Chester

Chairman

CEO, Gresham Smith

Valencia Breckenridge

CEO, GraceWorks

(Non-Voting Member)

Morgan Day

Board Intern

Deloitte & Touche, LLP

Gina Drummonds

HR Chair

Chief Talent Officer,
Healthcare Talent Partners

Chastity Fox

Development Chair

Director, Brand Articulations,
Bridgestone Retail Operations

Tom Matyas

Governance Chair, Retired

Sharmila Patel

Strategy Chair

Director of Grants & Procurement,
The TMA Group

Laura McWhorter

Secretary

Controller, HCA

Jaime Settles

Investment /Relocation Chair

Financial Advisor, Raymond James

Alison Watts

Board Vice Chair; Treasurer

Operating Partner, Gridiron Capital

Bill Wright

IT Chair

Senior Director, Learning
Center of Excellence, HCA

Tim Cochran

Regional Store Manager, Publix

Jeff Crawford

AVP-Tech, Jackson

National Life Insurance

Tony Dunning

Retired: Bellision Foods

Steve Hayes

Senior Advisor /
Managing Director,
Gallagher Executive Search
and Leadership Advisors

Shandy Husmann

Director, Huron Consulting

Courtney Keenan

VP, Community Relations
Manager, Bank of America

Carol Lloyd

Director of Nutrition
Services, Sodexo @
Monroe Carell Jr Children's
Hospital @ Vanderbilt

Sten Morgan

Financial consultant, Legacy

Sarah Pierce

Assistant Vice President, ITG
Clinical & Imaging Systems, HCA

Brian Shun

Director of Financial
Planning & Analysis,
TwelveStone Health Partners

Lauren Strickland

Case Coordinator, HCA

DarKenya Waller

Executive Director, Lawyer at
Legal Aid Society of Middle
TN & the Cumberland

Rusty Wright

Manager, ITSM, Community
Health Systems



104 Southeast Parkway
Franklin, TN 37064

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FRANKLIN, TN
PERMIT NO. 3

2022/2023
**IMPACT
REPORT**



GET INVOLVED

There are many ways for you to get involved at GraceWorks, support your Neighbor, and give back to your community.

VOLUNTEER:

GraceWorks runs on volunteers. You can be a regular volunteer at GraceWorks, or volunteer at a special event. Visit graceworkstn.org/volunteer for more.

SHOP:

The GraceWorks Thrift Store is open to the public, Mon-Sat from 9am-4pm. Proceeds from thrift store sales go to support our programs.

DONATE:

The GraceWorks Thrift Store accepts donations of gently used clothing, household items, and furniture. Donations are collected Mon-Sat from 9am-3pm.

GIVE:

You can also give monetarily to help support our programs. Visit graceworkstn.org/donate for more.

GraceWorks is a Christ-centered nonprofit community resource center. Since 1995 we have provided **FOOD**, **SHELTER** and **SUPPORT** for our Neighbors in need. We invite all to join in our mission of *Neighbor serving Neighbor, by the power of God's grace.*



FOOD



SHELTER



SUPPORT

graceworkstn.org